



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

Senior QA Analyst

About me

- marketing
- payroll
- HR
- Recruitment
- Audit
- Sales
- Training
- Conference
- Customer Service
- Reporting
- Scheduling
- Visual Merchandising
- Product knowledge
- Employee assessment
- Touchbase

Work experience

Senior QA Analyst · Premier Construction Software · Toronto

June 2022 - Present · 2 years 9 months

Skills: Analiza Datelor, Analiza Riscurilor, Gândire Analitică, Abilități de Testare, Testarea de Acceptare, Dezvoltare Software Front-end, Ciclul de Viață al Produsului, Test cases, Release Management, Planificarea Proiectului, Software de Management de Proiect, Managementul Echipei

Менеджер · Swarovski

February 2020 - June 2022 · 2 years 5 months

Manage a tier 2 store of \$3.5 million and oversaw multi-unit locations supporting the District Manager in assisting with extra 2 locations, training, set up of stores, coaching and development, sales and KPIS. Present in the other 2 stores 2 days a week.

Ensure that objectives are implemented and aligned with company vision, mission and strategies.

Analyze performance metrics on an ongoing basis and leverage

👤 33 years
 ♀ Female
 📍 Chișinău
 💰 40 000 MDL

TOP Skills

- **Release Management** · 2 years
- **Test cases** · 2 years
- **Analiza Datelor** · 2 years
- **Software de Management de Proiect** · 2 years
- **Managementul Echipei** · 2 years
- **Ciclul de Viață al Produsului** · 2 years

Preferences

- Full-time
- Remote

Languages

- **Romanian** · Fluent
- **Russian** · Fluent
- **Spanish** · Fluent
- **English** · Fluent

Driving licence

Category: B

this information to maximize revenue and optimize costs.
Analyze and react to the needs of the business, identify top sellers, slow sellers and fulfillment of merchandising strategy.
Implement a strong culture of retail math using analytics in a business environment.
Achieve store sales goals through diverse selling techniques and providing outstanding customer service and building customer loyalty.
Use store profit and loss (P&L) metrics for payroll and expense management.
Drive team performance for outputs and results.
Coach and mentor direct reports to improve performance and develop future leaders; identify and recruit external talents.
Create a culture of accountability.
Empower the team to strive for ambitious results and set SMART objectives.
Accountable to maintain company's merchandising standards including sales floor and backroom.

Skills: Team Management, Sales Management, Key Performance Indicators, Sales Strategy, Conversion Rate Optimization, Customer Satisfaction, Client Supervision, Outreach

Desired industry

- IT, Tech

Education: Higher

Seneca

Graduated in: 2010

Faculty: Business Management

Speciality: Sales